VINDHYA TELELINKS LIMITED
Regd. Office: Udyog Vihar, P.O.Chorhata, Rewa - 486006 (M.P.)
AN ISO 9001: 2008 \& ISO 14001: 2004 COMPANY
STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2012

| PAR | T-I |  |  |  |  |  | (₹ in lacs) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|l} \text { SI. } \\ \text { No. } \end{array}$ | Particulars | Quarter ended 30.09.2012 <br> (Unaudited) | Quarter ended 30.06.2012 (Unaudited) | Quarter ended 30.09.2011 <br> (Unaudited) | Half Year ended 30.09.2012 <br> (Unaudited) | Half Year ended 30.09.2011 <br> (Unaudited) | Previous Year ended 31.03.2012 <br> (Audited) |
| 1 | Income from Operations <br> (a) Net Sales/Income from Operations (Net of Excise Duty) <br> (b) Other Operating Income (Net) | 8463.36 246.49 | 6713.17 82.11 | 4824.03 80.67 | 15176.53 328.60 | 8394.25 115.25 | 24631.00 420.98 |
|  | Total Income from Operations (Net) | 8709.85 | 6795.28 | 4904.70 | 15505.13 | 8509.50 | 25051.98 |
| 2 | Expenses <br> (a) <br> (i) Cost of Materials consumed | 4472.62 | 3338.70 | 1926.87 | 7811.32 | 3560.23 | 12060.42 |
|  | (ii) Cost of material and other contract expenses | 2679.65 | 2467.24 | 2193.26 | 5146.89 | 4445.51 | 9849.91 |
|  | (b) Purchases of Stock-in-trade | 42.33 | 3.83 | 70.01 | 46.16 | 79.84 | 107.09 |
|  | (c) Changes in Inventories of Finished Goods, Work-in-progress and Stock-in-trade | (264.19) | (609.17) | (152.56) | (873.36) | (1101.64) | (1391.42) |
|  | (d) Employee Benefits Expense | 519.62 | 486.70 | 472.14 | 1006.32 | 953.15 | 1901.39 |
|  | (e) Depreciation and Amortization Expense | 117.91 | 118.14 | 119.24 | 236.05 | 236.12 | 475.76 |
|  | (f) Other Expenses | 763.23 | 831.07 | 611.68 | 1594.30 | 1222.96 | 2829.49 |
|  | Total Expenses | 8331.17 | 6636.51 | 5240.64 | 14967.68 | 9396.17 | 25832.64 |
| 3 | Profit/(Loss) from operations before Other Income and Finance Costs (1-2) | 378.68 | 158.77 | (335.94) | 537.45 | (886.67) | (780.66) |
| 4 | Other Income | 141.60 | 410.35 | 97.85 | 551.95 | 402.34 | 681.96 |
| 5 | Profit/(Loss) from ordinary activities before Finance Costs (3+4) | 520.28 | 569.12 | (238.09) | 1089.40 | (484.33) | (98.70) |
| 6 | Finance Costs | 386.97 | 567.77 | 293.58 | 954.74 | 433.93 | 1201.58 |
| 7 | Profit/(Loss) from ordinary activities before Tax (5-6) | 133.31 | 1.35 | (531.67) | 134.66 | (918.26) | (1300.28) |
| 8 | Tax Expense (including for earlier years) | - | - | 3.18 | - | 3.18 | 3.18 |
| 9 | Net Profit/(Loss) for the period (7 $\pm 8$ ) | 133.31 | 1.35 | (534.85) | 134.66 | (921.44) | (1303.46) |
| 10 | Paid-up Equity Share Capital (Face value of ₹ $10 /-$ per Share) | 1184.08 | 1184.08 | 1183.97 | 1184.08 | 1183.97 | 1183.97 |
| 11 | Reserves (excluding Revaluation Reserves) |  |  |  |  |  | 20780.51 |
| 12 | Basic \& Diluted EPS (₹) (not annualised) | 1.13 | 0.01 | (4.52) | 1.14 | (7.78) | (11.01) |

\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{PART - II SELECT INFORMATION FOR THE QUARTER ENDED 30TH SEPTEMEBR, 2012} \\
\hline SI.
No. \& Particulars \& $$
\begin{gathered}
\text { Quarter } \\
\text { ended } \\
\mathbf{3 0 . 0 9 . 2 0 1 2}
\end{gathered}
$$ \& $$
\begin{gathered}
\text { Quarter } \\
\text { ended } \\
30.06 .2012
\end{gathered}
$$ \& $$
\begin{gathered}
\text { Quarter } \\
\text { ended } \\
30.09 .2011
\end{gathered}
$$ \& Previous Year ended 31.03.2012 \\
\hline A
1

2 \& \begin{tabular}{l}
PARTICULARS OF SHAREHOLDING \\
Public Shareholding* \\
- Number of Shares \\
- Percentage of Shareholding \\
Promoters and Promoter Group Shareholding \\
(a) Pledged/Encumbered \\
- Number of Shares \\
- Percentage of Shares (as a \% of the total shareholding of the promoter and promoter group) \\
- Percentage of Shares (as a \% of the total share capital of the Company) \\
(b) Non-encumbered \\
- Number of Shares \\
- Percentage of Shares (as a \% of the total shareholding of the promoter and promoter group) \\
- Percentage of Shares (as a \% of the total share capital of the Company)

 \& 

6693458 56.48 \\
5157405 \\
100.00 \\
43.52

 \& 

6693458 \\
56.48 \\
5157405 \\
100.00 \\
43.52

 \& 

6693458 \\
56.48 \\
5157405 \\
100.00 \\
43.52

 \& 

6693458 \\
56.48 \\
5157405 \\
100.00 \\
43.52
\end{tabular} \\

\hline
\end{tabular}

* Includes 1257586 equity shares (10.61\%) continued to be held by certain Companies, Societies, etc. earlier shown as a part of the Promoter Group but now shown under Public Shareholding as per amended Clause 35 of the Listing Agreement.

|  | Particulars | Quarter ended 30.09.2012 |
| :---: | :--- | :---: |
| B | INVESTOR COMPLAINTS | - |
|  | Pending at the beginning of the Quarter | $\mathbf{1}$ |
| Received during the Quarter | 1 |  |
|  | Disposed off during the Quarter | - |

SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \[
\begin{array}{|l}
\text { SI. } \\
\text { No. }
\end{array}
\] \& Particulars \& \[
\begin{gathered}
\hline \text { Quarter } \\
\text { ended } \\
30.09 .2012 \\
\text { (Unaudited) }
\end{gathered}
\] \& Quarter
ended
30.06 .2012
(Unaudited) \& Quarter
ended
30.09 .2011
(Unaudited) \& \[
\begin{array}{|c|}
\hline \text { Half Year } \\
\text { ended } \\
30.09 .2012 \\
\text { (Unaudited) }
\end{array}
\] \& Half Year ended 30.09.2011 (Unaudited) \& Previous Year ended 31.03.2012 (Audited) \\
\hline \multirow[t]{2}{*}{1} \& \begin{tabular}{l}
Segment Revenue \\
(a) Cables \\
(b) Engineering, Procurement \& Construction
\end{tabular} \& 5612.70
3097.15 \& 3304.46
3490.82 \& 2572.14
2332.56 \& 8917.16
6587.97 \& 3983.59
4525.91 \& 13469.18
11582.80 \\
\hline \& \begin{tabular}{l}
Total \\
Less: Inter-Segment Revenue
\end{tabular} \& \[
\begin{array}{r}
8709.85 \\
49.07
\end{array}
\] \& 6795.28 \& 4904.70 \& \[
\begin{array}{r}
15505.13 \\
49.07
\end{array}
\] \& 8509.50 \& 25051.98 \\
\hline \& Net Sales/Income from Operations \& 8660.78 \& 6795.28 \& 4904.70 \& 15456.06 \& 8509.50 \& 25051.98 \\
\hline \multirow[t]{3}{*}{2} \& \begin{tabular}{l}
Segment Results \\
Segment Profit/(Loss) before Tax and Interest \\
(a) Cables \\
(b) Engineering, Procurement \& Construction
\end{tabular} \& \[
\begin{array}{r}
364.74 \\
25.00 \\
\hline
\end{array}
\] \& \begin{tabular}{l}
(355.96) \\
301.23
\end{tabular} \& \begin{tabular}{l}
(331.11) \\
(141.26)
\end{tabular} \& \(\begin{array}{r}8.78 \\ 326.23 \\ \hline\end{array}\) \& \[
\begin{array}{r}
(647.45) \\
(332.92) \\
\hline
\end{array}
\] \& \begin{tabular}{l}
(912.94) \\
(155.79)
\end{tabular} \\
\hline \& Total \& 389.74 \& (54.73) \& (472.37) \& 335.01 \& (980.37) \& (1068.73) \\
\hline \& \begin{tabular}{l}
Less: Interest (Net) \\
Add: Other unallocable income net of unallocable expenses
\end{tabular} \& \begin{tabular}{l}
(281.82) \\
25.39
\end{tabular} \& (189.85) 245.93 \& \((168.59)\)
109.29 \& (471.67)

271.32 \& $(296.07)$
358.18 \& (792.80)

561.25 \\
\hline \& Total Profit/(Loss) before Tax \& 133.31 \& 1.35 \& (531.67) \& 134.66 \& (918.26) \& (1300.28) \\

\hline \multirow[t]{4}{*}{3} \& \multirow[t]{4}{*}{| Capital Employed |
| :--- |
| (Segment Assets-Segment Liabilities) |
| (a) Cables |
| (b) Engineering, Procurement \& Construction |
| (c) Unallocated |} \& \& \& \& \& \& \\

\hline \& \& \& 12286.29 \& \& 12168.79 \& 9333.55 \& 11600.48 \\
\hline \& \& \& 11277.29 \& \& 11446.47 \& 7662.50 \& 10379.02 \\
\hline \& \& \& (1594.64) \& \& (1513.06) \& 5353.32 \& (12.35) \\
\hline \& Total \& \& 21968.94 \& \& 22102.20 \& 22349.37 \& 21967.15 \\
\hline
\end{tabular}

(₹ in lacs)

|  | Particulars | As at Half Year ended 30.09.2012 <br> (Unaudited) | $\begin{gathered} \text { As at Year } \\ \text { ended } \\ 31.03 .2012 \\ \text { (Audited) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { A } \\ 1 \end{gathered}$ | EQUITY AND LIABILITIES <br> Shareholders' Funds <br> (a) Share Capital <br> (b) Reserves and Surplus | $\begin{array}{r} 1184.08 \\ 20918.12 \\ \hline \end{array}$ | $\begin{array}{r} 1183.97 \\ 20783.18 \\ \hline \end{array}$ |
|  | Sub Total - Shareholders' Funds | 22102.20 | 21967.15 |
| 2 | Non-Current Liabilities Long Term Provisions | 209.64 | 186.48 |
|  | Sub Total - Non-Current Liabilities | 209.64 | 186.48 |
| 3 | Current Liabilities <br> (a) Short Term Borrowings <br> (b) Trade Payables <br> (c) Other Current Liabilities <br> (d) Short Term Provisions | $\begin{array}{r} 13504.70 \\ 6592.44 \\ 821.01 \\ 114.66 \\ \hline \end{array}$ | $\begin{array}{r} 12198.77 \\ 5282.03 \\ 1082.78 \\ 118.22 \\ \hline \end{array}$ |
|  | Sub Total - Current Liabilities | 21032.81 | 18681.80 |
|  | TOTAL - EQUITY AND LIABILITIES | 43344.65 | 40835.43 |
| $\begin{gathered} \hline \text { B } \\ 1 \end{gathered}$ | ASSETS <br> Non-Current Assets <br> (a) Fixed Assets <br> (b) Non-Current Investments <br> (c) Long Term Loans and Advances <br> (d) Other Non-Current Assets | $\begin{array}{r} 4435.29 \\ 11768.37 \\ 88.76 \\ 415.95 \\ \hline \end{array}$ | $\begin{array}{r} 4496.82 \\ 11768.37 \\ 121.68 \\ 286.26 \\ \hline \end{array}$ |
|  | Sub Total - Non-Current Assets | 16708.37 | 16673.13 |
| 2 | Current Assets <br> (a) Inventories <br> (b) Trade Receivables <br> (c) Cash and Cash Equivalents <br> (d) Short Term Loans and Advances <br> (e) Other Current Assets | $\begin{array}{r} 5324.37 \\ 16746.49 \\ 1186.86 \\ 2137.83 \\ 1240.73 \\ \hline \end{array}$ | $\begin{array}{r} 3234.68 \\ 17578.22 \\ 906.51 \\ 1937.91 \\ 504.98 \\ \hline \end{array}$ |
|  | Sub Total - Current Assets | 26636.28 | 24162.30 |
|  | TOTAL - ASSETS | 43344.65 | 40835.43 |

## Notes:

1 The above unaudited financial results duly reviewed by the Audit Committee have been approved by the Board of Directors in its meeting held on 31st October, 2012 and subjected to a Limited Review by the statutory auditors of the Company.

2 Figures of previous year/periods have been regrouped/recast, wherever considered necessary.

